



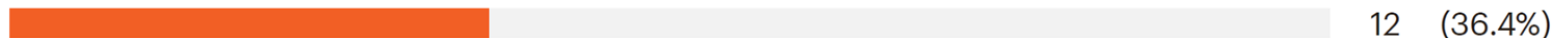
Survey on the possibility of obtaining a single model distribution contract for our members

“1. When did you last sign a contract to distribute financial products (e.g., insurance companies, group savings firms, general agent firms, etc.)?”

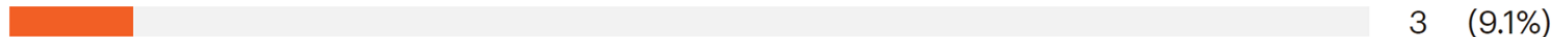
a. Less than one year ago



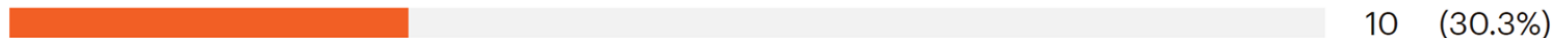
b. Less than 5 years ago



c. Less than 10 years ago

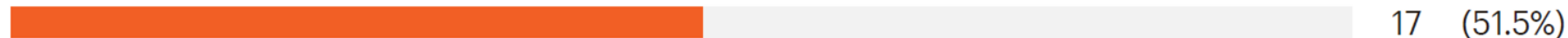


d. 10 years or more ago

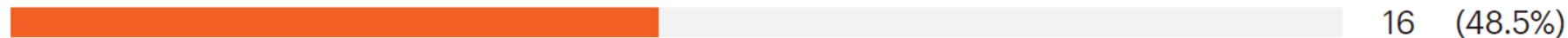


“2. Did you negotiate your financial product distribution contract with the firm, general agent, insurance company?”

a. Yes

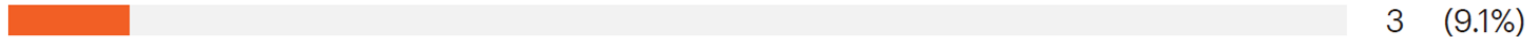


b. No

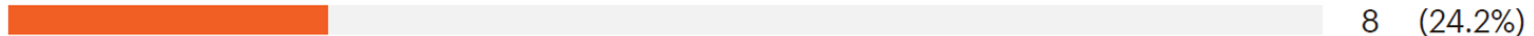


“3. Today, are you aware of your obligations in the distribution contract(s) you have signed?”

a. Not at all



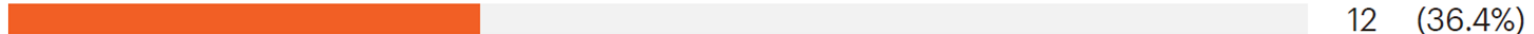
b. Somewhat



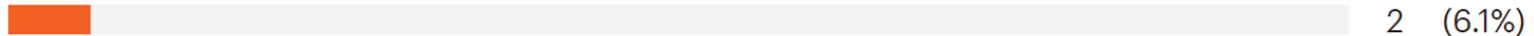
c. Average



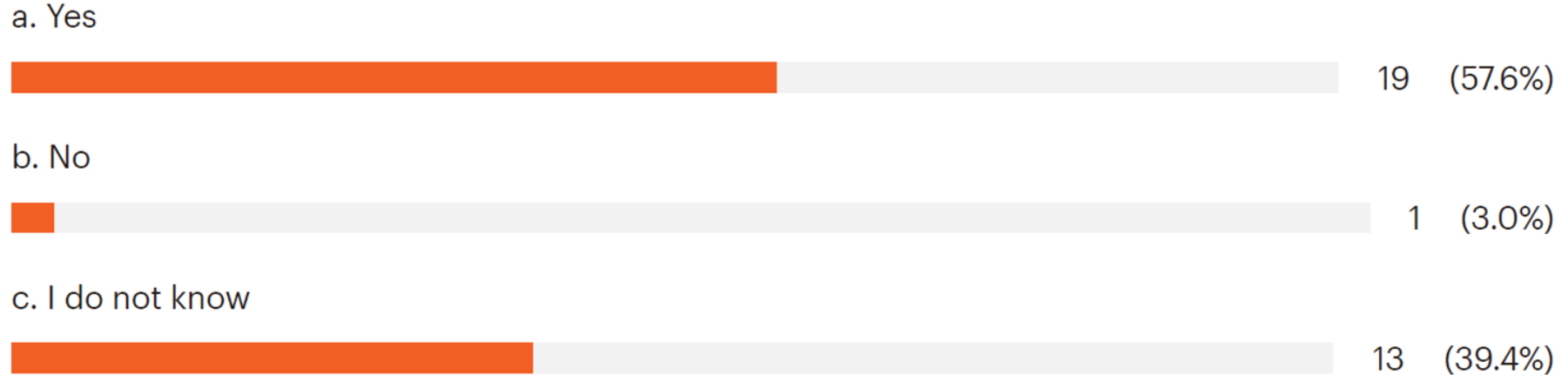
d. Well



e. Very good

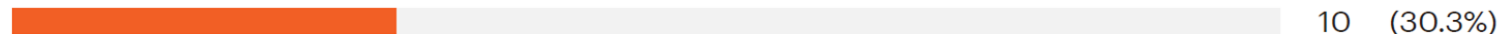


“4. Do you consider your current contracts to be free of conflicts of interest with the company?”

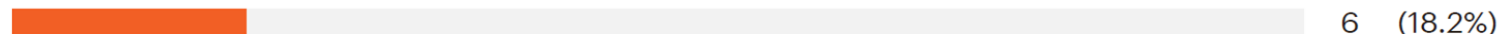


“5. In your opinion, what is your level of responsibility for a cybersecurity attack or data loss involving your customers' confidential information stipulated in your distribution contracts?”

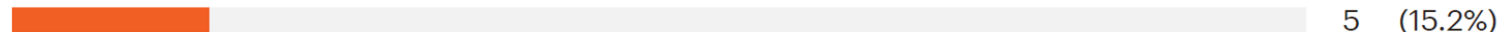
a. I am 100% responsible



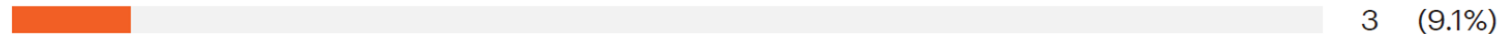
b. I share the responsibility with my brokerage firm



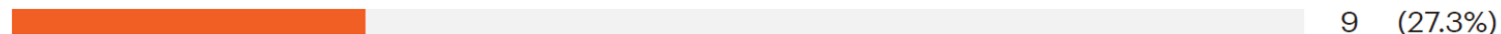
c. I share the responsibility with my insurance company



d. I am not responsible at all

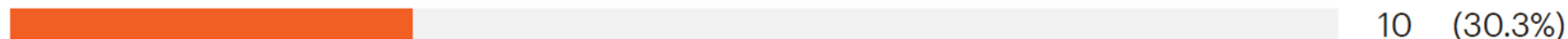


e. I do not know

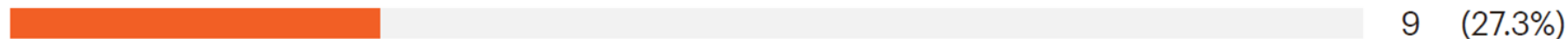


“6. Are you insured for cyber security?”

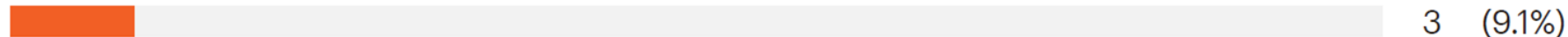
a. Yes, I have basic insurance



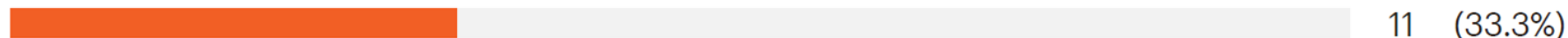
b. Yes, I have insurance tailored to my needs



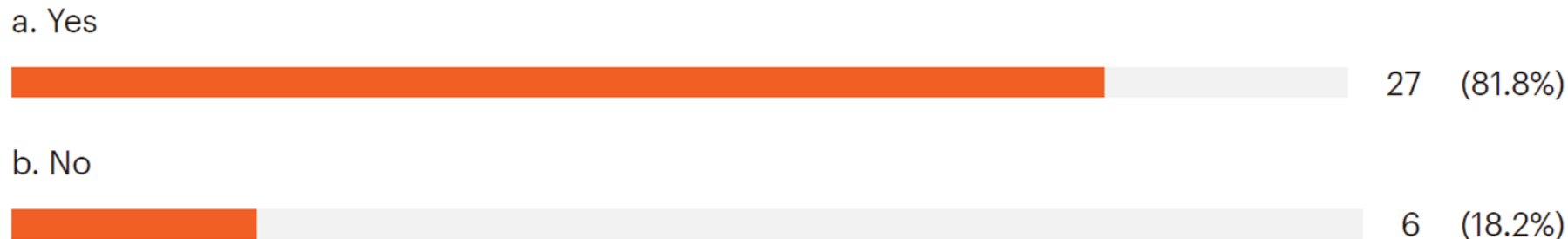
c. No, I am not insured



d. I do not know



“7. Would you be interested in having APCSF work to create a single model distribution contract for all of its members to standardize and delineate the responsibilities of each party?”

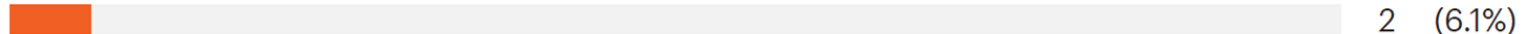


“8. Would you agree that the PAFSA should initiate a discussion with the Canadian Life and Health Insurance Association (CLHIA), IFICQ, fund dealer firms and the AMF on the possibility of Proposing a single distribution contract by mutual agreement?”

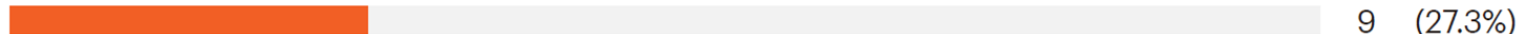
a. Yes



b. No

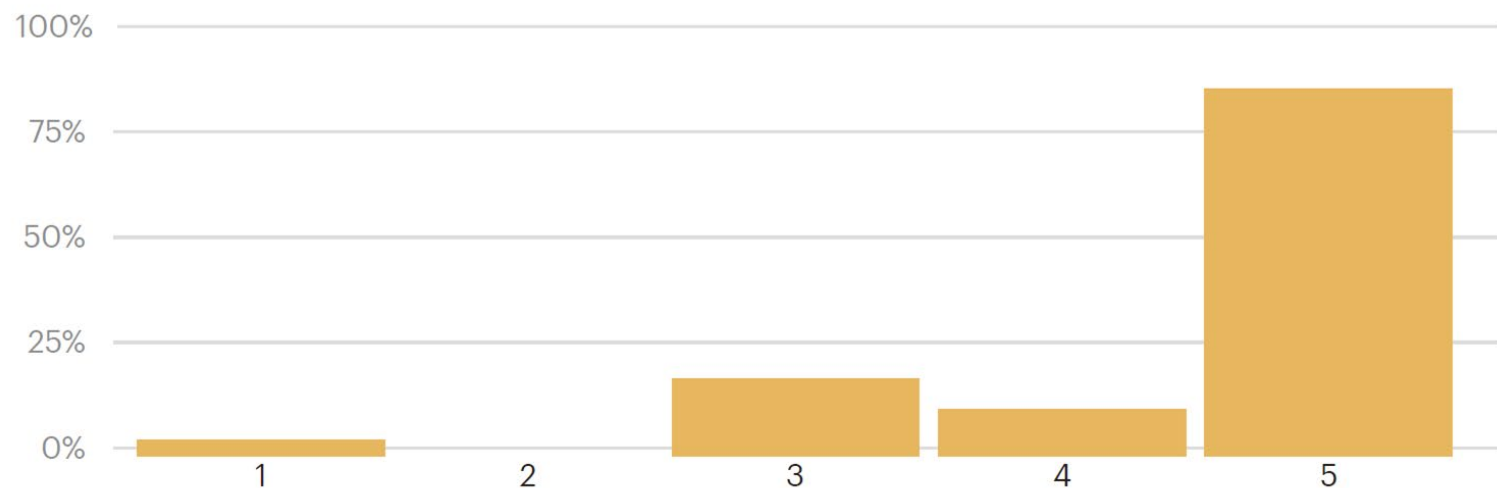


c. I do not know



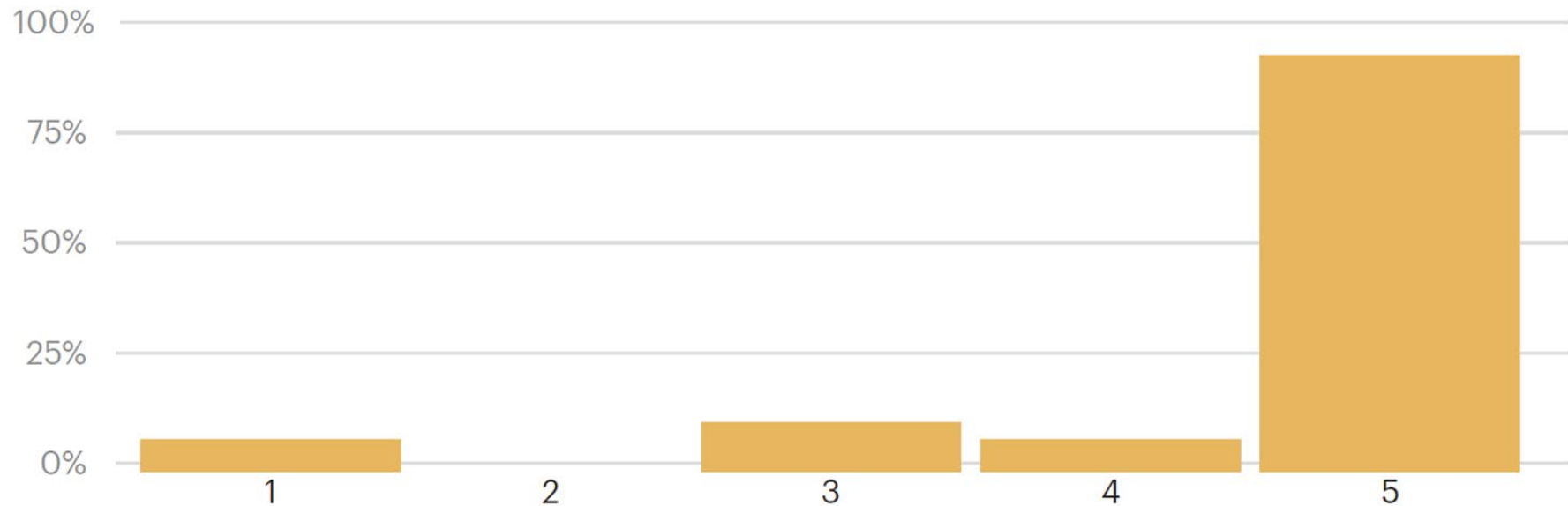
“9. On a scale of 1 to 5 (5 being very important), how important to you are the prescriptive clauses in the distribution contract: ”

a. Conflicts of interest with the company



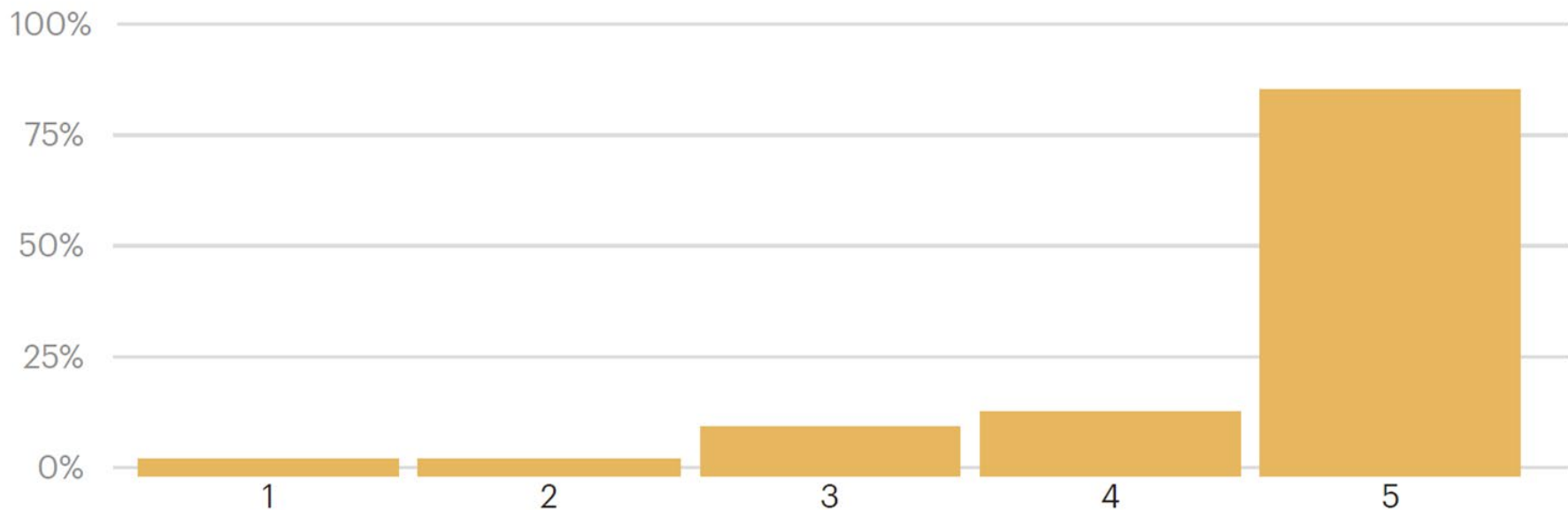
“9. On a scale of 1 to 5 (5 being very important), how important to you are the prescriptive clauses in the distribution contract: ”

“ b. Cybersecurity”



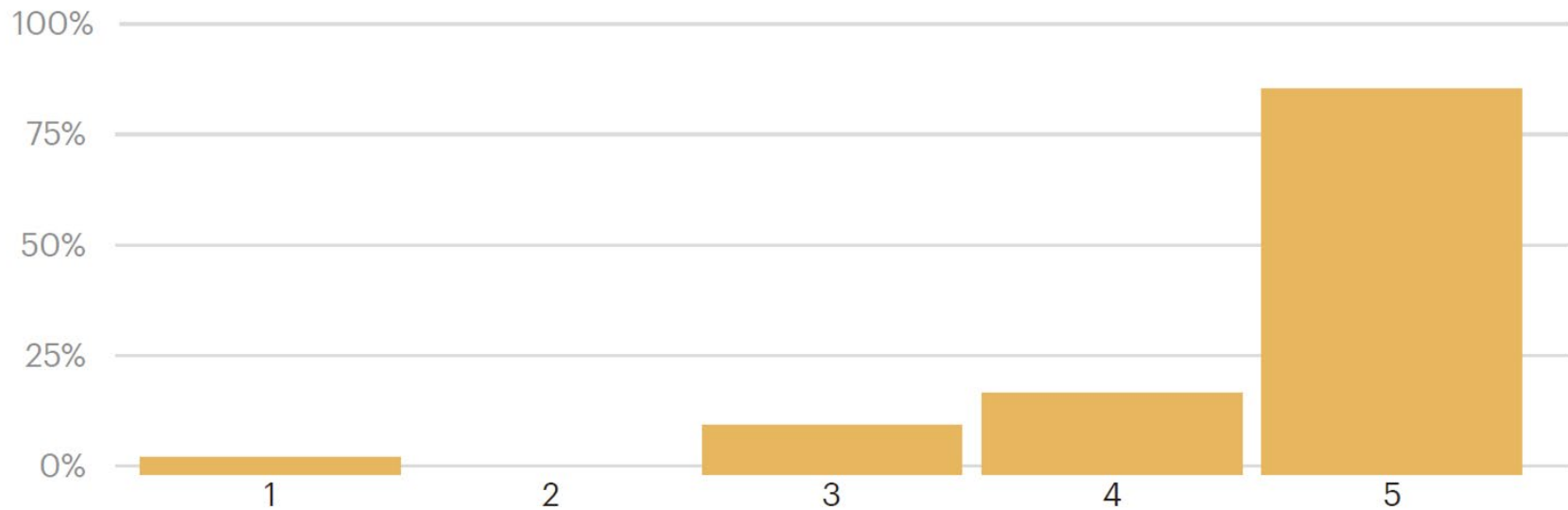
“9. On a scale of 1 to 5 (5 being very important), how important to you are the prescriptive clauses in the distribution contract: ”

“c. Money Laundering”



“9. On a scale of 1 to 5 (5 being very important), how important to you are the prescriptive clauses in the distribution contract: ”

“d. Dispute resolution between parties (brokerage firms, insurance companies, general agents)”



“10. Would you support the PAFSA in moving forward with this project?”

a. By becoming a member (\$150/year)



b. By making a donation



c. By getting personally involved (link to the site)



d. No

